

BLUEFIELD STATE COLLEGE
The W. Paul Cole, Jr. School of Business

Articulation Agreement
Southwest Virginia Community College
Associate of Applied Science in Business Technology (Major: Management)
Effective Date: June 1, 2018

| Southwest Virginia Community College | | | Bluefield State College | | |
|--------------------------------------|--------------------------------------------------|---------|-------------------------|-------------------------------|---------|
| Course Number | Course Name | Credits | Course Number | Course Name | Credits |
| First Semester Coursework | | | | | |
| BUS 100 | Introduction to Business | 3 | | Elective | 3 |
| MTH 154 | Quantitative Reasoning | 3 | MATH 101 | General Mathematics | 3 |
| MKT 100 | Principles of Marketing | 3 | MRKT 210 | Principles of Marketing | 3 |
| SDV 108 | College Survival Skills | 1 | | Elective | 1 |
| ENG 111 | College Composition I | 3 | ENGL 101 | Composition I | 3 |
| ITE 115 | Introduction to Computer Applications & Concepts | 3 | BUSN 130 | Microsoft Word/Presentations | 3 |
| | Total | 16 | | | 16 |
| Second Semester Coursework | | | | | |
| ITE 140 | Spreadsheet Software | 3 | BUSN 240 | Microsoft Excel | 3 |
| BUS 111 | Principles of Supervision | 3 | | Elective | 3 |
| ENG 112 | College Composition II | 3 | ENGL 102 | Composition II | 3 |
| Elective | Social Science Elective | 3 | | Social Science Elective | 3 |
| PED | Health or Physical Education | 1 | HLTH/PHED | HLTH/PHED Core Class | 1 |
| Elective | Humanities/Fine Arts | 3 | | Humanities/Fine Arts Elective | 3 |
| | Total | 16 | | | 16 |
| Third Semester Coursework | | | | | |
| BUS 236 | Communication in Mgmt | 3 | BUSN 232 | Business & Electronic Comm. | 3 |
| ACC 211 | Principles of Accounting I | 4 | ACCT 201 | Principles of Accounting I | 3 |
| | | | | Elective | 1 |
| BUS 200 | Principles of Management | 3 | MGMT 210 | Principles of Management | 3 |
| BUS 241 | Business Law I | 3 | BUSN 301 | Business Law/Legal Environ. | 3 |
| BUS 205 | Human Resource Mgmt | 3 | MGMT 326 | Human Resources | 3 |
| | Total | 16 | | Total | 16 |
| Fourth Semester Coursework | | | | | |
| ACC 212 | Principles of Accounting II | 4 | ACCT 202 | Principles of Accounting II | 3 |
| | | | | Elective | 1 |
| BUS 201 | Organizational Behavior | 3 | MGMT 330 | Organizational Behavior | 3 |
| BUS 204 | Project Management | 3 | | Elective | 3 |
| Elective | Free Elective | 3 | | Elective | 3 |
| BUS 290 or BUS 299 | Coordinated Internship or Supervised Study | 2 | | Elective | 2 |
| Elective | Free Elective | 3 | | Elective | 3 |
| | Total | 18 | | | 18 |