

**BLUEFIELD STATE COLLEGE**  
**The W. Paul Cole, Jr. School of Business**

**2018 Articulation Agreement**  
**for**  
**Virginia Western Community College**  
**Associate of Applied Science in Management**

Virginia Western Community College			Bluefield State College		
Course Number	Course Name	Credits	Course Number	Course Name	Credits
<b>First Semester Coursework</b>					
SDV 101	Orientation to Busn & Prof Services	2		Elective	2
ENGL 111	College Composition I	3	ENGL 101	Composition I	3
MTH 132	Business Mathematics	3		Elective	3
BUS 100	Introduction to Business	3		Elective	3
AST 155	Intro to Desktop Info Mgmt	1		Elective	1
ITE 115	Intro Computer Applications & Concepts	3	BUSN 130	Microsoft Word & Presentations	3
	Total	15			15
<b>Second Semester Coursework</b>					
ACC 211	Principles of Accounting I	4	ACCT 201	Principles of Accounting I	3
				Elective	1
CST 100	Principles of Public Speaking	3	COMM 208	Fundamentals of Speech	3
ITE 128	Intro to Word Processing Software	1		Elective	1
AST 153	Intro to Database Software: Microsoft Access	1		Elective	1
AST 205	Business Communications	3	BUSN 232	Business Communications	3
ECO 120	Survey of Economics	3		Elective	3
	Total	15		Total	15
<b>Third Semester Coursework</b>					
ACC 212	Principles of Accounting II	4	ACCT 202	Principles of Accounting II	3
				Elective	1
ITE 140	Spreadsheet Software	3	BUSN 240	Microsoft Excel	3
MKT 201	Introduction to Marketing	3	MRKT 210	Principles of Marketing	3
BUS 200	Principles of Management	3	MGMT 210	Principles of Management	3
BUS 165	Small Business Management	3	MGMT 344	Small Business Management	3
	Total	16		Total	16
<b>Fourth Semester Coursework</b>					
BUS 241	Business Law I	3	BUSN 301	Business Law & the Legal Environment	3
FIN 215	Financial Management	3	BUSN 350	Financial Management	3
	Humanities/Fine Arts Elective	3		Humanities/Fine Arts Elective	3
BUS 205	Human Resource Mgmt	3	MGMT 326	Human Resources	3
BUS 202	Applied Management Prin.	3		Elective	3
	Total	15		Total	15